

## Message Text

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14

ACTION EB-11

INFO OCT-01 ARA-11 ADP-00 CAB-09 CIAE-00 COME-00 DODE-00

INR-09 NSAE-00 RSC-01 FAA-00 L-03 SS-14 NSC-10 PA-03

USIA-12 PRS-01 RSR-01 /086 W  
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R 270104 Z MAR 73

FM AMEMBASSY MEXICO  
TO SECSTATE WASHDC 5113

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E. O. 11652: GDS

TAGS: ETRN, MX

SUBJECT: CIVAIR - SITREP 3 BILATERAL NEGOTIATIONS

REF: MEXICO CITY 1900

1. SUMMARY: TALKS SUSPENDED TO BE RENEWED MAY 7 IN WASHINGTON. NEGOTIATIONS SO FAR HAVE INDICATED WE CAN OBTAIN ( A) SOME ACCESS FROM LA TO MEXICO WEST COAST POINTS, ( B) SATISFACTORY ADJUSTMENT CAPACITY LANGUAGE, ( C) INDEFINITE EXTENSION ( I. E. , 5- YEAR PERIOD WITH POSSIBILITY OF AUTOMATIC EXTENSION THEREAFTER). NO INDICATION AS YET WHETHER WILL BE POSSIBLE GET RELIEF FOR PANAM EITHER BY ELIMINATION MANDATORY STOP AT MERIDA OR ADDITION WEST COAST TO MEXICO AND BEYOND, BUT APPEARS WORTH THE INVESTMENT OF AN ADDITIONAL SESSION TO TRY. END SUMMARY.

2. AT SECOND MARCH 23 SESSION MEXDEL:

( A) RESPONDED TO US PROPOSAL OUTLINED IN PARA 8 REFTEL BY AGREEING TO REMOVAL OF RESTRICTIONS ON US ROUTE M AND MEXICAN ROUTE K, ADDITION OF GUADALAJARA ON MEXICAN ROUTE K WITH POSSIBILITY ADDITION MANZANILLO AND ZIHUATANEJO TO BOTH ROUTES;

( B) REJECTED US PROPOSAL ADD WEST COAST POINT ON US ROUTE H AS WELL AS HERMOSILLO- BAY AREA ROUTE  
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FOR MEXICO;

(C) EXPRESSED WILLINGNESS CONSIDER LA- GUADALAJARA  
FOR US IF SF ADDED TO MEXICAN ROUTES D AND E.

3. USDEL RESPONDED WITH PROPOSAL THAT SF BE ADDED TO  
MEXICAN ROUTE D AND SAN JOSE/ OAKLAND TO MEXICAN ROUTE E  
WITH RESTRICTION ON NONSTOP FROM ACAPULCO TO BAY AREA.  
IN RETURN REQUESTED US ROUTE LA- LA PAZ/ SAN JOSE DEL CABO,  
MANZANILLO, PUERTO VALLARTA, AND GUADALAJARA, PLUS A NEW US  
ROUTE SF- MEXICO CITY AND BEYOND. USDEL POINTED OUT  
RESULT OF OFFER WOULD BE MEXICAN ACCESS TO SF BAY AREA  
FROM SEVEN MEXICAN POINTS, OF WHICH SIX EXCLUSIVE NONSTOPS.  
MEXDEL REPEATED ITS PROPOSAL OF US ROUTE LA- GUADALAJARA  
IN EXCHANGE FOR SF CO- TERMINALS ON MEXICAN ROUTES D AND E,  
OR, ALTERNATIVELY, A NEW ROUTE FOR BOTH SIDES FROM  
SF TO ANY POINT OR POINTS IN MEXICO. AFTER NOTING LACK  
OF BALANCE IN MEXICAN PROPOSAL, USDEL EMPHASIZED THAT  
US PROPOSAL COULD INCLUDE DELAYED ENTRY AT VARIOUS POINTS,  
A SUGGESTION WHICH WAS AGAIN REJECTED BY MEXDEL.

4. AT SESSION MARCH 26 USDEL SUMMARIZED AREAS OF  
INTEREST DISCUSSED SO FAR AS:

(A) ADJUSTMENT OF LANGUAGE ON CAPACITY REVIEW  
PROCEDURES.

(B) EXTENSION OF AGREEMENT WITH LANGUAGE SUGGESTING  
FUTURE AUTOMATIC EXTENSION BEYOND TERMINATION DATE.

(C) ADJUSTMENTS TO ROUTE ANNEXES OF BOTH SIDES ON  
WHICH NO AGREEMENT YET REACHED.

5. ON EXTENSION OF AGREEMENT AND CAPACITY REVIEW PROPOSALS,  
MEXDEL INDICATED WILLINGNESS AND INTEREST IN FINDING LANGUAGE  
TO ACCOMMODATE US PROPOSALS, MAINTAINING FIVE- YEAR  
PERIOD IN PRINCIPLE. CONCERNING ROUTES, MEXDEL SAID  
IT HAD NOTHING TO ASK FOR BUT STILL INTERESTED IN EXCHANGE  
OF ROUTES FROM SF BAY AREA ON BALANCED BASIS WITH PROVISIO  
THAT NO NEW ROUTE DUPLICATE A SERVICE NOW OPERATING. USDEL  
STATED SIMPLE EXCHANGE ON ACCESS TO NORTHERN CALIFORNIA  
NOT ATTRACTIVE. NOTING INTEREST IN MEXICAN ROUTE TO  
EL PASO AND POSSIBLY ALBUQUERQUE, USDEL STATED THAT  
THIS A POSSIBILITY IN CONTEXT OF A GENERAL PACKAGE.  
REFERRING TO EXPRESSION OF INTEREST IN MEXICAN SERVICE BY  
THE CITY OF MEMPHIS, USDEL SUGGESTED THAT AN APPROPRIATE  
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WAY MIGHT BE FOUND TO ADD THIS CITY TO MEXICAN ROUTE

SCHEDULE.

6. FOR PURPOSE OF CLARIFICATION MEXDEL ASKED IF THE POSSIBILITY OF LA- GUADALAJARA FOR US IN EXCHANGE FOR GUADALAJARA- SF FOR MEXICO, PLUS POSSIBILITY OF EL PASO ROUTE FOR A MEXICAN CARRIER, AND THE ADDITION OF MEMPHIS COULD BE CONSIDERED A NEGOTIABLE EXCHANGE. USDEL POINTED OUT THAT SUCH AN EXCHANGE WOULD LEAVE OUT OTHER US INTERESTS PREVIOUSLY ARTICULATED INCLUDING REMOVAL MERIDA MANDATORY STOP AND ADDITION TO ROUTE PATTERN GIVING US ACCESS FROM WEST COAST TO MEXICO AND POINTS BEYOND MEXICO.

7. WHEN MEXDEL INDICATED INABILITY TO GO BEYOND ITS PROPOSAL, USDEL OBSERVED THAT SESSIONS USEFUL IN GAINING BETTER UNDERSTANDING AND SUGGESTED ADJOURNMENT FOR FURTHER REFLECTION WOULD SERVE ALL INTERESTS CONCERNED. USDEL PROPOSED THAT DELEGATIONS RECONVENE BEGINNING WEEK OF MAY 7 IN WASHINGTON. MEXDEL AGREED TO ADJOURNMENT AND, SUBJECT TO APPROVAL OF SUPERIORS, TO RESUMPTION MAY 7 IN WASHINGTON.

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\*\*\* Current Classification \*\*\* LIMITED OFFICIAL USE

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